

# Consumer well-being: a systematic literature review and future research directions

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Atul Dahiya

OP Jindal Global University, Sonipat, India

Diptiman Banerji

Indian Institute of Management Raipur, Raipur, India and  
OP Jindal Global University, Sonipat, India, and

Raffaele Filieri

Audencia Business School, Nantes, France

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## Abstract

**Purpose** – Consumer well-being (CWB) is a flourishing area of research. It is an important field of study for the Sustainable Development Goals (SDGs), particularly SDG-3 (Good Health and Well-Being). However, despite some recent reviews, there is a lack of a comprehensive overview of the broad themes emerging in the CWB literature. The study aims to thoroughly integrate and organize the fragmented existing literature on CWB by uncovering its emergent themes and their impact.

**Design/methodology/approach** – To address this gap, this study presents a systematic literature review (SLR) of 166 peer-reviewed journal articles from 2013–2023 following the Scientific Procedures and Rationales for Systematic Literature Reviews protocol from the Scopus and Web of Science databases.

**Findings** – This study's SLR uncovered seven themes: subjective well-being; psychological well-being; food well-being; financial well-being; environmental well-being; social well-being; and societal well-being. Further, this study identifies that these themes impact consumers on three levels: micro, meso and macro. Thus, this study provides a comprehensive overview of the emergent themes along the levels of impact.

**Research limitations/implications** – This paper anticipates that the study, which is a thorough overview of the CWB literature, will provide managers, academics and students with an introduction to the topic.

**Originality/value** – To the best of the authors' knowledge, this is one of the first articles that shows the themes of the CWB literature along the respective levels of impact and draws avenues for future research.

**Keywords** Consumer well-being, Subjective well-being, Systematic literature review (SLR), Thematic analysis

**Paper type** Literature review



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**Bienestar del Consumidor: Revisión Sistemática de la Literatura y Direcciones Futuras de Investigación****Resumen**

**Objetivo** – El bienestar del consumidor (CWB) es un área de investigación en auge. Es un campo de estudio clave para los Objetivos de Desarrollo Sostenible (ODS), en particular el ODS-3 (Salud y Bienestar). Sin embargo, a pesar de algunas revisiones recientes, falta una visión general completa de los amplios temas emergentes en la literatura de CWB. El objetivo de este estudio es integrar y organizar exhaustivamente la literatura existente sobre CWB, revelando sus temas emergentes y su impacto.

**Diseño/metodología/enfoque** – Para abordar esta brecha, el estudio presenta una revisión sistemática de la literatura (SLR) de 166 artículos de revistas revisados por pares, publicados entre 2013 y 2023, siguiendo el protocolo SPAR-4-SLR, extraídos de las bases de datos Scopus y Web of Science.

**Resultados** – Nuestra SLR reveló siete temas: (a) bienestar subjetivo; (b) bienestar psicológico; (c) bienestar alimentario; (d) bienestar financiero; (e) bienestar ambiental; (f) bienestar social; y (g) bienestar societal. Además, identificamos que estos temas afectan a los consumidores en tres niveles: (i) micro, (ii) meso y (iii) macro. Así, este estudio proporciona una visión completa de los temas emergentes a lo largo de los niveles de impacto.

**Limitaciones/Implicaciones para la investigación** – Anticipamos que este estudio, que ofrece una revisión exhaustiva de la literatura de CWB, proporcionará a gestores, académicos y estudiantes una introducción al tema.

**Originalidad/valor** – Según nuestro conocimiento, este es uno de los primeros artículos que muestra los temas de la literatura de CWB junto con sus respectivos niveles de impacto y traza rutas para futuras investigaciones.

**Palabras clave** bienestar del consumidor, bienestar subjetivo, revisión sistemática de la literatura (SLR), análisis temático

**Tipo de artículo** Revisión de literatura

**消费者幸福感：系统文献综述与未来研究方向摘要****摘要**

**目的** – 消费者幸福感(CWB)是一个蓬勃发展的研究领域, 对可持续发展目标(SDGs), 尤其是 SDG-3(良好健康与幸福感), 具有重要意义。然而, 尽管近期已有一些综述, CWB 文献中出现的广泛主题仍缺乏全面概述。本研究旨在深入整合和组织现有 CWB 文献, 通过揭示其新兴主题及其影响, 填补这一空白。

**设计/方法论/方法** – 为解决这一问题, 本研究按照 SPAR-4-SLR 协议, 从Scopus和Web of Science数据库中选取了 2013 年至 2023 年的 166 篇经过同行评审的期刊文章, 进行系统文献综述(SLR)。

**发现** – 我们的文献综述揭示了七个主题:(a)主观幸福感; (b)心理幸福感; (c)食品幸福感; (d)金融幸福感; (e)环境幸福感; (f)社会幸福感; (g)社会整体幸福感。此外, 我们发现这些主题在三个层面上影响消费者:(i)微观层面; (ii)中观层面; (iii)宏观层面。因此, 本研究提供了影响层面的新兴主题的全面概述。

**研究意义** – 我们期待这篇全面概述 CWB 文献的研究能为管理者、学者和学生提供关于该主题的全面介绍。

**原创性** – 据我们所知, 这是首篇阐释 CWB 文献主题及其相应影响层次的文章之一, 并为未来研究指明了方向。

**关键词** 消费者幸福感, 主观幸福感, 系统文献综述 (SLR) , 主题分析

**文章类型** 文献评论

**1. Introduction**

In our current evolving social, technological and economic landscape, scholars are confronted with emerging challenges that require immediate research attention. Among these, the concept of consumer well-being (CWB) has garnered significant traction because of its relevance to achieving the Sustainable Development Goals (SDGs), which aim to ensure good health and well-being for all. CWB refers to the satisfaction derived from the process of acquiring, owning, using, maintaining and disposing of consumer products (Lee

*et al.*, 2002). Recognizing the importance of this concept, [Kotler \(1986\)](#) contended that businesses should take consumers' well-being into account while making decisions, especially those pertaining to marketing. This emphasis on well-being in marketing is particularly important because marketing activities have the power to influence consumer behavior, perceptions and overall societal values. Consequently, CWB has been the subject of scholarly discussion for about 30 years now. Researchers from a range of disciplines, including business, public policy, psychology and marketing, have investigated the idea of CWB, and some of the major advances in the stream of CWB include subjective well-being, positive psychology, transformative consumer research, transformative service research and quality of life.

Several scholars have attempted to compile the existing body of knowledge on CWB in their literature reviews. For instance, [Pancer and Handelman \(2012\)](#) provide an account of the historical origins and factors that shaped the evolution of the field of CWB. Taking a different route, [Khatri and Duggal \(2022\)](#) focus on the well-being of students, examining the antecedents, decisions and outcomes of CWB as well as the theories, contexts and methods specifically related to "students-as-consumers" (p. 1564). Further, [Eshaghi et al. \(2023\)](#) explore the antecedents [consumer-related factors (e.g. attitude and loyalty), context-related factors (e.g. brand-related and societal) and object-related factors (e.g. perceived value)] and consequences of well-being, various theories (for example, positive psychology and psychological life space theory), the temporal states of well-being in marketing and the connotations of "well-being, well-doing, well-having, and well-becoming" (p. 627). Finally, [Bhardwaj and Kalro \(2024\)](#) use the TCCM framework to summarize the theoretical perspectives (e.g. the usage of self-determination theory and attribution theory) research contexts (e.g. the country origin of the sample), constructs (the various IVs, mediating and moderating variables and DVs) and methods (e.g. interviews and ethnography) used in CWB research.

Despite these efforts to unify the existing literature on CWB, *a comprehensive overview that highlights the overarching themes in current research is still lacking*. This gap necessitates an in-depth synthesis and thematic understanding of the state of the art in CWB research. While the aforementioned reviews contribute significantly to the literature, our paper offers a distinct perspective. Our systematic literature review (SLR) identifies and discusses seven thematic areas along which CWB research has evolved, including:

- (1) subjective well-being;
- (2) psychological well-being;
- (3) food well-being;
- (4) financial well-being;
- (5) environmental well-being;
- (6) social well-being; and
- (7) societal well-being.

Unlike Eshaghi *et al.*'s framework, which focuses on temporal states, our analysis delves into various dimensions of well-being, as they relate to consumers at the individual, interpersonal and societal levels.

Accordingly, the present study's primary aim is to provide a comprehensive, state-of-the-art overview of the past, present and future of CWB research by unearthing its themes and levels of impact and exploring the major contexts of CWB research. In addition, this inquiry also offers an evaluation of the corpus performance using descriptive and bibliometric analysis. To assure the quality of our review, we conducted an SLR of peer-reviewed, empirical journal papers published between 2013 and 2023. As [Tranfield et al. \(2003, p. 219\)](#) emphasize, we adhere to accepted standards and strive to maintain both rigor and relevance.

Following previous literature works published in leading journals (Baker *et al.*, 2020; Donthu *et al.*, 2021; Kumar *et al.*, 2021; Lim *et al.*, 2021a), this study begins by developing the research questions (RQs) it intends to address:

- RQ1.* What is the corpus performance of CWB literature?
- RQ2.* What are the major contexts of CWB articles?
- RQ3.* What are the emergent themes and their impact as seen in CWB research?
- RQ4.* What are the future research directions for CWB research?

*RQ1* and *RQ2* are straightforward and are addressed in Sections 4.1 and 4.2, respectively. In response to *RQ3*, in Section 4.3, we offer a synthesized overview of the state-of-the-art literature on CWB through its constituent themes. In addition, to address *RQ4* (Section 4.4), we identify and discuss directions for future research that could encourage academic investigation in this field. Overall, this study aims to thoroughly integrate and organize the fragmented existing literature on CWB by addressing these research questions. This research enhances the comprehension of the current state-of-the-art and future directions of research on CWB.

## 2. Background

Consumer well-being is based on the notion that consumers satisfy their needs via various important activities spread across various life domains and sub-domains (Pancer and Handelman, 2012). According to one of the most well-accepted definitions of CWB, it is:

A state in which consumers' experiences with goods and services—experiences related to acquisition, preparation, consumption, ownership, maintenance, and disposal of specific categories of goods and services in the context of their local environment—are judged to be beneficial to both consumers and society at large (Sirgy and Lee, 2006, p. 43).

CWB research investigates how consumption habits and lifestyle choices influence individuals' overall happiness and satisfaction (Shafqat *et al.*, 2023). Employing a similar perspective, Lee *et al.* (2002) describe CWB as satisfaction in various sub-domains of a consumer's life, while Schimmack *et al.* (2002) contend that life satisfaction is the cognitive component of CWB, whereas the affective component is about the balance between positive and negative affect. As a result, CWB is a desired state of subjective (Su *et al.*, 2021) and objective well-being. It includes various aspects of consumption (Sirgy and Lee, 2008) and broadly refers to the physical, psychological, social or economic situations of individuals or groups (Diener and Ryan, 2009; Lee and Ahn, 2016; Oral and Thurner, 2019). In other words, CWB is an inclusive state where consumer experiences with goods and services are beneficial to individuals at the micro-level (Losada-Otálora and Alkire, 2019) and society at the macro-level (Sirgy and Lee, 2006). Adopting a nuanced and prudent perspective, Sirgy (2001) highlights the considerable influence that marketing can have on consumers' quality of life and argues that organizations must deliver consumer wants, needs and satisfaction in a way that enhances or at least preserves CWB.

From an economics viewpoint, CWB refers to the satisfaction of needs, i.e. the satisfaction derived from the consumption of a product or service, which implies that the degree of satisfaction is based on the degree to which a consumer's needs are being catered to (Mick (2008)). As a matter of fact, CWB was once thought of as an economics-based concept

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of consumer sovereignty; however, later consumer well-being literature advanced to the understanding of cognitive and affective aspects (Schimmack *et al.*, 2002), then to various facets of human development and life satisfaction (Diener *et al.*, 2010a, 2010b) and then to societal aspects of consumer well-being (Sirgy, 2008; Sirgy and Lee, 2006). Consumption ultimately has a significant impact on society, and Daskalopoulou (2014) underlines the significance of societal concepts in CWB.

### 3. Method

SLRs are evidence-based, scientific, replicable and transparent methods of secondary research that are used in reviewing existing research work through the identification of themes, topics and trends of the field under review (Denyer and Tranfield, 2009). We used the *Scientific Procedures and Rationales for Systematic Literature Reviews* (abbreviated as SPAR-4-SLR) for our review (Paul *et al.*, 2021). Adopting such a review protocol is crucial because it produces findings that are transparent and replicable (Lim *et al.*, 2021b). There are three stages in the SPAR-4-SLR protocol, each of which is further divided into two steps (Paul *et al.*, 2021). The three stages of SPAR-4-SLR include *assembling, arranging and assessing* (Table 1).

The two sub-stages under *assembly* include the *identification* and *acquisition* of research articles. The *identification* stage starts with the selection of a review domain, which in our case is consumer well-being. The present investigation addresses four research questions (RQ1, RQ2, RQ3 and RQ4). For source type, we used empirical articles from journals because such articles are peer-reviewed sources of academic literature (Lim *et al.*, 2021b; Paul *et al.*, 2021). Books, book chapters, editorials, call-for-papers, conference papers and commentaries were not included because their peer-review status was not clear. Review articles were also excluded to avoid repeated reporting of insights (Lim *et al.*, 2021b). Therefore, we ensure source quality with the use of peer-reviewed journal articles. The *acquisition* stage includes a Boolean search mechanism and material acquisition using two of the most comprehensive databases – Scopus and Web of Science – so that no relevant article is left outside the purview. The source period is between 2013 and 2023 (inclusive). The search keywords used were “Consumer” “Well-being” and “Consumer” “Wellbeing” in the “Title, Abstract, or Keywords” of articles. In total, we retrieved 2,602 articles on consumer well-being.

The second stage is *arranging*, which includes two sub-stages of organizing and delimitation of the retrieved articles. We organized the retrieved articles based on organizing codes such as article title, journal title, name of the authors, year, ABDC ranking, AJG ranking, field of research and author keywords. To achieve data purification, we used delimitations (inclusion and exclusion criteria) to arrive at a relevant and manageable number of articles for the review (the Delimitation Section of Table 1). We began by removing 734 duplicate articles, which left us with 1,868 unique articles. Out of these 1,868 articles, we only included 844 articles whose field of research is “marketing.” Out of these 844 articles, we only included 684A\* and A category articles based on ABDC journal rankings by eliminating B and C category journal articles. Out of these 684 articles, we only included 251 articles from 4\*, 4 and 3 category journals based on AJG journal rankings and excluded 2 and 1 category journal articles.

After this, we performed abstract and full-text analysis, where we included a total of 152 articles (please refer to Web Appendix 1 for the complete list). At this step, we excluded articles that did not use consumer well-being as a central concept and just used the term in the title, abstract or keywords, for example, De Vries *et al.* (2018).

<b>Assembling</b>	<b>Identification</b> <hr/> <p><b>Review Domain</b> Consumer Well-being</p> <p><b>Research Questions</b> RQ1 (Corpus Performance); RQ2 (Major contexts); RQ3 (Emergent Themes and their Levels of Impact); and RQ4 (Future Research Agenda)</p> <p><b>Source Type</b> Only empirical articles were included. Book Chapters, Editorials, Call-for-papers, conference papers, and review articles were excluded.</p> <p><b>Source Quality</b> Peer-Reviewed Articles</p>														
<b>Arranging</b>	<b>Acquisition</b> <hr/> <p><b>Search mechanism and material acquisition</b> Boolean search on (A) Scopus and (B) Web-of-Science</p> <p><b>Source Period</b> 2013 to 2023 (Inclusive)</p> <p><b>Source Keywords</b> "Consumer" "Well-being" AND "Consumer Wellbeing" in "Title, Abstract, or Keywords"</p> <p><b>Total number of articles returned from the search</b> Total = 2602 (1381 using Scopus plus 1221 using Web-of-Science)</p>														
<b>Arranging</b>	<b>Organization</b> <hr/> <p><b>Organizing codes</b> Article title, Journal title, Name of Authors, Year, ABDC Ranking, Field of Research, AJG Ranking, and Author keywords</p>														
<b>Assessing</b>	<b>Delimitations</b> <hr/> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;"><b>Inclusion</b></th> <th style="width: 50%;"><b>Exclusion</b></th> </tr> </thead> <tbody> <tr> <td>Unique Articles (n = 1868)</td> <td>Duplicate Articles (n = 734)</td> </tr> <tr> <td>Articles whose field of research is Marketing (n = 844)</td> <td>Articles whose F-o-R is not marketing (n = 1024)</td> </tr> <tr> <td>ABDC A* and A category journals (n = 684)</td> <td>ABDC B and C category journals (n = 160)</td> </tr> <tr> <td>AJG 4*, 4, and 3 category journals (n = 251)</td> <td>AJG 2 and 1 category journals (n = 433)</td> </tr> <tr> <td>Articles included after abstract and full-text analysis (n = 152)</td> <td>Articles excluded after abstract and full-text analysis (n = 99)</td> </tr> <tr> <td>Articles included after citation mining (n = 14)</td> <td></td> </tr> </tbody> </table> <p><b>Total Articles (n = 166)</b></p>	<b>Inclusion</b>	<b>Exclusion</b>	Unique Articles (n = 1868)	Duplicate Articles (n = 734)	Articles whose field of research is Marketing (n = 844)	Articles whose F-o-R is not marketing (n = 1024)	ABDC A* and A category journals (n = 684)	ABDC B and C category journals (n = 160)	AJG 4*, 4, and 3 category journals (n = 251)	AJG 2 and 1 category journals (n = 433)	Articles included after abstract and full-text analysis (n = 152)	Articles excluded after abstract and full-text analysis (n = 99)	Articles included after citation mining (n = 14)	
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<b>Assessing</b>	<b>Evaluation</b> <hr/> <p><b>Analysis method</b> Descriptive Analysis (Corpus Performance), and Thematic analysis (Themes and their Levels of Impact)</p> <p><b>Agenda proposal method</b> Thematic analysis (Future Research Directions)</p>														
<b>Assessing</b>	<b>Reporting</b> <hr/> <p><b>Reporting conventions</b> Combination of words (discussions), figures and tables are used.</p> <p><b>Limitations</b> Limitations are also provided towards the end.</p>														

**Table 1.** The protocol followed for the current research (SPAR-4-SLR)

In addition, we conducted citation mining (also referred to as bread crumbing or pearl growing) on these 152 articles (Nanda *et al.*, 2023) and found 14 additional articles that met the criteria for inclusion in our review (the mined articles had to be cited in at least two of the 152 articles and more than ten times; please refer to Web Appendix 2 for the complete list of these 14 articles). So, in the end, we have a total of 166 articles that became part of the present review.

The third stage of the protocol is *assessing*, which includes two sub-stages of *evaluation* and *reporting*. In *evaluation*, we assessed empirical articles using descriptive and bibliometric analysis for corpus performance and thematic analysis for themes and future research directions. In the thematic analysis, we systematically extract qualitative data such as themes, sub-themes, levels of impact and implications from the retrieved articles to identify, analyze and report on them (Braun and Clarke, 2006; Lim et al., 2021b; Vaismoradi et al., 2013). In *reporting*, our reporting conventions include texts, figures and tables. We also discuss limitations toward the end of this study.

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#### 4. Findings and discussions

As reported earlier, this review paper organizes its findings into four different sections. First, Section 4.1 discusses the CWB corpus performance (RQ1). Second, Section 4.2 delves into the major contexts found within the articles on CWB (RQ2). Third, Section 4.3 elucidates the emergent themes and their associated levels of impact (RQ3). Finally, Section 6 focuses on outlining the future research directions in the field of CWB (RQ4). This way, we aim to present the findings and discussions in a clear and organized fashion.

##### 4.1 Corpus performance

In this section, we look at how the CWB corpus is performing, and to do so, we use descriptive analysis. Descriptive analysis (Table 2) includes components such as:

- year-wise distribution of the corpus;
- journal-wise distribution; and
- the top three countries with the most articles.

In the year-wise distribution (Part 1 of Table 2) of CWB literature, we see a growing interest in the field. The year 2021 marks the highest number of articles ( $n = 31$ ) in our corpus. Followed by the years 2023 with 26 publications and 2022 with 22 publications. The year-wise distribution shows an upward growth of the CWB literature from the initial year 2013 until 2023, with a significant spike in 2016. The reason for the spike in 2016 seems to be the adoption of the SDGs, including SDG-3 (Good Health and Well-Being) from January 1, 2016.

Further, the COVID-19 pandemic disrupted the world in 2020; during this phase, we saw exponential growth in CWB research (along with other scholarly publications) (Lim et al., 2021b; Sloane and Zimmerman, 2021). This spike in the number of CWB articles in 2020–2021 is potentially attributable to the COVID-19 pandemic, as evidenced by several notable studies such as Vecchi et al. (2022) and Zheng et al. (2021).

The journal-wise distribution (Part 2 of Table 2) indicates that CWB research is published in a variety of journals, but mainly in marketing (the top three being the *Journal of Business Research*, *European Journal of Marketing* and *Journal of Public Policy and Marketing*) and consumer behavior research (the top three being the *Psychology and Marketing*, *Journal of Consumer Psychology* and *Journal of Consumer Research*).

##### 4.2 Major contexts and corresponding significant literature

In this section, we highlight a few contemporary and major contexts in which CWB has been studied. To do so, we provide the corresponding significant literature from the retrieved corpus in tabular format (see Table 3). The present review identified four major contexts:

- (1) *Technology and social media*: Understanding the intersection of technology and social media with consumer well-being is crucial for addressing the increasingly

1. Year-wise Distribution			2. Journal-wise Distribution		
Year	No. of Articles	Percentage	Journal	No. of Articles	Percentage
2013	3	1.80	Journal of Business Research	30	18.07
2014	7	4.21	European Journal of Marketing	24	14.45
2015	7	4.21	Journal of Public Policy and Marketing	22	13.25
2016	10	6.02	Psychology and Marketing	15	9.03
2017	5	3.01	Journal of Consumer Psychology	12	7.22
2018	15	9.03	Journal of Consumer Research	12	7.22
2019	20	12.04	Journal of Service Research	9	5.42
2020	20	12.04	Journal of Marketing Research	6	3.61
2021	31	18.67	Journal of Interactive Marketing	4	2.40
2022	22	13.25	Journal of International Marketing	4	2.40
2023	26	15.66	International Journal of Research in Marketing	4	2.40
<b>Total</b>	<b>166</b>	<b>100</b>	Journal of Consumer Affairs	4	2.40
3. Top 3 Countries			Journal of Marketing	4	2.40
<b>Country</b>		<b>No. of Articles</b>	International Marketing Review	2	1.20
USA		73	Journal of Advertising	2	1.20
United Kingdom		21	Marketing Letters	2	1.20
Australia		11	British Food Journal	2	1.20
			International Journal of Consumer Studies	2	1.20
			Other Journals* (1 article each)	6	3.61
			<b>Total</b>	<b>166</b>	<b>100</b>

\* Journal of the Academy of Marketing Science; Marketing Theory; Journal of Retailing and Consumer Services; Telematics and Informatics; Australasian Marketing Journal; and Journal of Hospitality Marketing & Management.

**Table 2.** Corpus performance based on descriptive analysis

significant role these platforms play in shaping individuals' mental health, behaviors and overall satisfaction with life.

- (2) *Mindfulness*: This context is important because it explores how mindfulness practices can enhance consumer well-being by promoting conscious decision-making, reducing impulsive behaviors and fostering appreciation for products and their societal and environmental impacts.
- (3) *Health*: This context explores the intricate interplay between consumer behaviors, environmental factors and personal choices in shaping health outcomes, crucial for informing strategies to enhance public well-being and mitigate health-related challenges.
- (4) *Minimalism and anti-consumption*: The context of minimalism and anti-consumption explores the relationship between consumer behaviors, materialistic values and well-being, highlighting the impact of voluntary simplification and anti-consumption movements on individuals' happiness and satisfaction levels amidst societal pressure for consumption-driven lifestyles.

#### 4.3 Emergent themes and levels of impact

This section provides an overview of the emergent themes in the CWB literature. Our thematic analysis, which follows the recommendations of [Braun and Clarke \(2006\)](#), has

**Table 3.** Major contexts of CWB articles

Major context	Significant literature
<i>Technology and social media</i>	Adoption of smart wearable technologies for well-being (Tikkanen <i>et al.</i> , 2023); Use of social networking services by older consumers to avoid social isolation (Wilson-Nash <i>et al.</i> , 2023); Social Media Usage for psychological well-being (Cleveland <i>et al.</i> , 2023); Reality-enhancing technology and its impact on consumer experiences and well-being (Pala <i>et al.</i> , 2022); Effects of time spent on Instagram, a visual-based social media tool, on the gratitude, altruism, and willingness to donate (Mendini <i>et al.</i> , 2022); Time-spent on social media and the prevalence of depression (Griffith <i>et al.</i> , 2022); Impact of intentional sounds embedded within mobile applications (Poupis <i>et al.</i> , 2021); Effects of augmented reality on consumer perception of the self, specifically the gap between actual and ideal attractiveness, and how this change affects psychological well-being and product choice (Javomik <i>et al.</i> , 2021); Effects on users' self-improvement goals and well-being when using technologies such as wearables or mobile apps (Wolf <i>et al.</i> , 2021); Use of self-tracking technologies (STTs) in the context of professional services such as healthcare and fitness training, and how it affects consumers' compliance with expert advice to improve their well-being (Wittkowski <i>et al.</i> , 2020); the well-being of male Instagram users in the context of their exposure to fitness hashtags, where users' perceptions of body image and behavior are affected by the exposure to fitness hashtags (Chatzopoulou <i>et al.</i> , 2020); Virtual reality (VR) tourism (M. J. Kim <i>et al.</i> , 2020); Techno-stress and subjective well-being (Singh <i>et al.</i> , 2022). Some other articles from our corpus which focusses on the contexts of technology and social media includes Bartikowski <i>et al.</i> (2018); Chang (2020); Parth <i>et al.</i> (2021); Kang and Shao (2023); Pera <i>et al.</i> (2020); Raggiotto <i>et al.</i> (2023); Stomelli <i>et al.</i> (2020); Yu <i>et al.</i> (2023); and Zheng <i>et al.</i> (2019)
<i>Mindfulness</i>	Mindfulness can reduce buy-now-pay-later (BNPL) usage by increasing consumers' financial self-control and decreasing their impulse buying tendency (Schomburg and Hoffmann, 2023); When consumers self-create a product, they appreciate it more, consume it more mindfully and experience greater domain-specific and general well-being (Brunneder and Dholakia, 2018); Mindful consumption (Milne <i>et al.</i> , 2020); Mindfulness in social media use (Chan <i>et al.</i> , 2022); Promoting and teaching mindful consumption can empower consumers to make more conscious choices and support personal, societal and environmental well-being (Bahl <i>et al.</i> , 2016)
<i>Health</i>	The role of personal values in healthy food choices can help food managers and health authorities reduce dietary stress and improve mental well-being (Cronin <i>et al.</i> , 2015); The digital discourse of health is clustered around four F's, namely, food, fitness, fashion and feelings, which can be categorized with respect to their degrees of representation on a commodification/communication versus bodily/spiritual well-being map (Cavusoglu and Demirbag-Kaplan, 2017); Color elements of food packaging affect consumers' perceptions of food well-being (Mead and Richerson, 2018); Visual perspectives have impact on maintaining a healthy diet and achieving health-related goals (Stomelli <i>et al.</i> , 2020); Insurance coverage and options can impact consumers' Perceived Access to Health Services and ultimately, their well-being (Tanner <i>et al.</i> , 2020) and the Impact of wine consumption on health and well-being (Fiore <i>et al.</i> , 2020); Work stress and the pandemic's effect on health and well-being (Yu <i>et al.</i> , 2021). Some other articles discussing similar ideas includes Bogomolova <i>et al.</i> (2020); Dahl <i>et al.</i> (2021); Nath <i>et al.</i> (2022) and Silchenko and Askegaard (2020)
<i>Minimalism and anti-consumption</i>	Voluntary simplifiers refuse to consume items that do not add to their happiness and satisfaction levels (Pangarkar <i>et al.</i> , 2021); The potential negative side-effects of the sustainability movement on the well-being of consumers with materialistic values is related to a reduced clarity of consumers' self-concept (Furchheim <i>et al.</i> , 2020); Materialistic values and voluntary simplicity (Kuanr <i>et al.</i> , 2020); Anti-consumption and well-being theory (Maseeh <i>et al.</i> , 2022); Various anti-consumption constructs and consumer empowerment for well-being (Balderjahn <i>et al.</i> , 2020). In addition to it, there are other articles that correspond to this context, including Ashraf <i>et al.</i> (2019); Farah and Shahzad (2020) and Oral and Thurner

unearthed *seven themes* in the extant CWB literature, namely, *subjective well-being, psychological well-being, food well-being, financial well-being, environmental well-being, social well-being and societal well-being*. To offer a better understanding of the CWB landscape, we map the selected CWB literature in a two-dimensional matrix with all the emergent themes on one dimension and their levels of impact on the other (Table 4). The corresponding cells between these rows and columns show the areas of CWB research. We describe each of these themes in the subsections below.

THEMES	LEVELS OF IMPACT			OUTCOME
	↓ Micro	↓ Meso	↓ Macro	
<b>Subjective Well-being</b>	Health Perceptions, Self-Management, Happiness, Consumption Attitudes, Cognitions (Choi et al., 2022; Jain et al., 2023; Pillai & Krishnakumar, 2019; Zhong & Mitchell, 2012).	Shared Consumer Decision Making, Spousal Decision Making, Brand Compatibility (Brick et al., 2018, 2021; Dahl et al., 2021).	Belongingness, Happiness, Travel, Migrant Consumers (Braxton & Lau-Gesk, 2020; Demangeot et al., 2019; Duman & Ozgen, 2018).	→
<b>Psychological Well-being</b>	Self-Acceptance, Personal Growth, Purpose in Life, Autonomy, Consumer Identity, Engagement in Social Networking Sites, Personal Grooming, Consumer Wisdom, Goal Importance (Albrecht et al., 2017; FitzPatrick et al., 2019; Javornik et al., 2021; Machin et al., 2019).	Positive Relationships, Empathy, Intimacy (Lowe et al., 2019; Romani et al., 2016; Wolf et al., 2021; T. Zhao et al., 2023).	Environmental Mastery, Valuing Time (Etkin et al., 2015).	→
<b>Food Well-being</b>	Healthy Eating, Lived Experience, Food Taste Perception, Labeling (Berry et al., 2019; Mead & Richerson, 2018; Parker et al., 2021; Zlatevska et al., 2019).	(No articles in our corpus which corresponds to this cell)	Food Insecurity, Food Waste, Food Scarcity, Food Literacy (Batat et al., 2018; Bogomolova et al., 2020; Silchenko & Askegaard, 2020; Taheri et al., 2021).	→
<b>Financial Well-being</b>	Indebtedness Behavior, Perceived Scarcity, Saving Orientation (Abrantes-Braga & Veludo-de-Oliveira, 2020; Eberhardt et al., 2021; Newmeyer et al., 2021).	Financial Decision Making, Advice Seeking (Guo et al., 2013; Mende & Van Doorn, 2015; Olson et al., 2023; Winterich & Nenkov, 2015).	Financial Inclusion, Financial Literacy, Poverty Alleviation (Blocker et al., 2013; Mende et al., 2020; Moorhouse et al., 2023).	→
<b>Environmental Well-being</b>	Mindfulness, Environmental Compatibility, Self-Regulatory Failure (Bahl et al., 2016; Castro et al., 2022; Matthews et al., 2023; Newman & Brucks, 2016).	(No articles in our corpus which corresponds to this cell)	Social impact, Biophilic design, Environmental disruptions, Environmental disorder (Balderjahn et al., 2020; Furchheim et al., 2020; Seegerbarth et al., 2016; Shahzad et al., 2022).	→
<b>Social Well-being</b>	Social Acceptance, Actualization, Migrant consumers, social entrepreneurship (Boenigk et al., 2021; Bublitz et al., 2021; Elliot & Cavazos, 2021).	(No articles in our corpus which corresponds to this cell)	Online Third Place, Social Relationship, social change (Cronin et al., 2014; Parkinson et al., 2022).	→
<b>Societal Well-being</b>	(No articles in our corpus which corresponds to this cell)	(No articles in our corpus which corresponds to this cell)	Poverty Alleviation, Political Consumerism (Blocker et al., 2013; Huang et al., 2019).	→

## Consumer Well-being

**Table 4.** Snapshot of the consumer well-being (CWB) literature on two dimensions: themes and the levels of impact

**4.3.1 Subjective well-being.** Subjective well-being (SWB) is people's cognitive and affective evaluation of their lives (Diener *et al.*, 2002); in other words, it is a composite of one's happiness and life satisfaction (Deci and Ryan, 2008; Kuanr *et al.*, 2022). SWB as a construct includes three components: high positive affect (e.g. high energy and high pleasure), low negative affect (e.g. low energy and sadness) and life satisfaction (Veeck *et al.*, 2018). An elaborate review of the corpus literature informs us that subjective well-being impacts consumers at all three levels: micro, meso and macro. Researchers have examined the impact of societal well-being on individual consumers, as evidenced by several notable studies such as Kuanr *et al.* (2020); Song *et al.* (2021); and Tanner *et al.* (2020). Furthermore, the impact of subjective well-being extends to interpersonal relationships, such as those between couples or parents and children, as highlighted in previous research (Brick *et al.*, 2018). Finally, at a broader societal level, studies such as those by Garner *et al.* (2022) and Hasan *et al.* (2019) have examined the welfare of consumers in communities and society at large.

At the micro level, consumers feel happiness as a result of their SWB, for instance when an individual performs intentional activities or goal-directed behaviors such as gift-giving (Pillai and Krishnakumar, 2019), which makes them feel satisfied or fulfilled (Zhong and Mitchell, 2013). Consumers feel satisfied when their basic needs are fulfilled within their given income; however, if they go outside their income sources and consume, that may not increase their well-being (Choi *et al.*, 2022). Consumers who use their income effectively have increased quality of life and happiness; for instance, minimalist consumers prefer simplicity and have reduced consumption, therefore providing possibilities for effective use of their incomes (Pangarkar *et al.*, 2021). Similarly, digital inequalities (like unequal access or ability to engage with digital technologies) and type of internet access can affect the life satisfaction of other individuals (Bartikowski *et al.*, 2018).

At the meso level, SWB articles explore concepts of shared decision-making (Dahl *et al.*, 2021) and relationship satisfaction (Brick *et al.*, 2021; Brick *et al.*, 2018).

At a macro level, SWB researchers have explored concepts such as multi-cultural engagement (Demangeot *et al.*, 2019), political consumerism and religious commitment (Duman and Ozgen, 2018), the life satisfaction of subsistence migrant consumers (Huang *et al.*, 2019) and collective brand personification (Braxton and Lau-Gesk, 2020).

**4.3.2 Psychological well-being.** Psychological well-being is a broader construct than SWB. While SWB focuses on pleasure, pain avoidance and satisfaction, psychological well-being includes identity, meaning and relatedness (Ryff and Singer, 1996). Psychological well-being captures aspects of the positive or optimal functioning of an individual that are not seen in subjective well-being (Deci and Ryan, 2008; Ryan and Deci, 2001). Psychological well-being also includes diverse aspects of human life such as the purpose of life, autonomy, personal growth, positive relations, self-acceptance and mastery (Kim, 2021; Ryff and Keyes, 1995). Psychological well-being impacts consumers on all levels, be it micro, meso or macro.

At the micro level, it includes components such as *self-acceptance*, which is about a positive attitude toward oneself and various self-concepts (FitzPatrick *et al.*, 2019; Javornik *et al.*, 2021; Machin *et al.*, 2019); *personal growth*, which refers to the need for development or improvement in an individual's self and behavior over time; *purpose of life*, which is related to a strong orientation toward life goals and conviction toward the meanings of life; and *autonomy*, referring to the freedom to regulate behavior without social pressure; in other words, it is a sense of independence to regulate behavior without any social pressure. For example, a socially prescribed form of perfectionism, which means a form of pressure or influence from society to be perfect or to meet unrealistic standards, can lead to anxiety

(Kemp *et al.*, 2020). Another critical issue in psychological well-being is stress, which can impact an individual's psychological well-being. For example, brand deprivation stress may influence consumers' brand purchase intentions and their psychosomatic illnesses (Albrecht *et al.*, 2017).

At the meso level, psychological well-being includes the concept of *positive relationships*, which is related to interpersonal relationships based on empathy, intimacy and affection, for example, the idea of getting envied in a consumption context (Romani *et al.*, 2016). Similarly, Lowe *et al.* (2019) and Wolf *et al.* (2021) also add to this discourse.

At the macro level, psychological well-being includes components such as environmental mastery, which is about mastering environmental factors in a way that benefits personal needs, for example, spending and valuing time (Etkin *et al.*, 2015).

**4.3.3 Food well-being.** Food well-being is defined as a consumer's positive relationship with food over time; such relationships can be personal or societal (Block *et al.*, 2011). The five domains of food well-being include socialization aspects of food, food literacy, marketing aspects, policy aspects and availability of food (Batat *et al.*, 2018). In our corpus, we identify that food well-being has an impact on the micro and macro levels.

At the micro level, a consumer's perception of food healthfulness and food well-being can be affected by the package coloring because vivid packaging is seen as an unhealthful heuristic (Mead and Richerson, 2018). Another aspect of packaging that can influence consumers' food evaluations is labeling; for example, Parker *et al.* (2021) explore the influence of organic label structure along with the product type on consumers' evaluations of organic foods. A similar study on labeling was conducted by Zlatevska *et al.* (2019), which examined the effects of providing both positive and negative information on the label. In another study on the effects of labeling, Berry *et al.* (2019) examine that calorie labeling might not affect average ordered calories because consumers can have varied food-value orientations such as quantity value or taste value orientations.

At the macro level, the dominant discourse on food well-being is related to food marketing and healthism (Silchenko and Askegaard, 2020). In line with this discourse, Bogomolova *et al.* (2020) used design-thinking concepts to co-create healthier food choices in supermarkets to encourage healthier food choices and well-being for consumers. Another study that focuses on a similar idea of co-design and co-creation looks at the interactive experiences of consumers when they co-design (Taheri *et al.*, 2021). On a slightly different note, Batat *et al.* (2018) introduce the concept of experiential pleasure of food, which people gain by savoring a multi-sensory, communal and cultural meaning in their food consumption experience.

**4.3.4 Financial well-being.** Financial well-being means "the perceived ability to sustain current and anticipated desires of the living standards and the financial freedom" (Brüggen *et al.*, 2017, p. 7). Our analysis of the articles on this theme reveals that financial well-being impacts consumers on all three levels: micro, meso and macro.

At the micro level, for an individual to increase long-term financial well-being, it is important to engage with financial information, such as information related to pensions (Eberhardt *et al.*, 2021). Newmeyer *et al.* (2021) shed light on the impact of saving habits on consumers' financial well-being, which increases their ability to absorb some financial shocks. On the other hand, financial well-being can be jeopardized by the consumer's risky indebtedness behavior (Abrantes-Braga and Veludo-de-Oliveira, 2020).

At a meso level, financial counseling and the consumer's involvement foster co-production, which enhances the consumer's financial well-being (Mende and Van Doorn, 2015). Similarly, Guo *et al.* (2013) examined several ways of engaging consumers in behavior-changing counseling services to enhance their financial well-being. Winterich and

At the macro level, financial well-being includes concepts such as financial inclusivity. Financial inclusivity with financial service providers such as banks is significant for financial well-being (Mende *et al.*, 2020). Other notable contributions here include poverty alleviation by Blocker *et al.* (2013).

**4.3.5 Environmental well-being.** Environmental well-being indicates the awareness and impact of one's behavior on the environment and vice versa. For example, the awareness and impact of material consumption on the environment (Bahl *et al.*, 2016). An extensive review of the corpus literature informs us that environmental well-being impacts consumers broadly on two levels: micro and macro.

At the micro level, mindful consumption can enhance environmental well-being, unlike mindless consumption, which can adversely impact environmental well-being (Bahl *et al.*, 2016). A positive connection with the environment that can elicit drive and contentment is called a "friluftsliv" response. Such responses can enhance environmental well-being and can be created by adding green elements such as plants to consumer environments (Castro *et al.*, 2022). Similarly, neuroticism can impact a consumer's compatibility with their environment, be it natural or urban (Newman and Brucks, 2016).

At the macro level, environmental well-being focuses on the ideas of sustainability (Balderjahn *et al.*, 2020; Seegerbarth *et al.*, 2016), green consumption and anti-consumption (Ashraf *et al.*, 2019; Maseeh *et al.*, 2022; Shahzad *et al.*, 2022) and voluntary simplicity and minimalism (Furchheim *et al.*, 2020; Kuan *et al.*, 2020; Pangarkar *et al.*, 2021).

**4.3.6 Social well-being.** Social well-being has been defined as "the appraisal of one's circumstances and functioning in society" (Keyes, 1998, p. 122), which consists of five dimensions: social acceptance, social actualization, social coherence, social contribution and social integration (Gallagher and Lopez, 2007). Thus, social well-being refers to developing, sharing and maintaining healthy and fulfilling relationships with others. A thorough review of our corpus of literature informs us that social well-being impacts consumers at two levels: micro and the broader, macro level.[1]

At the micro level, notable contributions to social well-being include the life satisfaction of migrant consumers (Huang *et al.*, 2019), refugee crises and refugee service experiences (Boenigk *et al.*, 2021), multi-cultural marketplaces (Demangeot *et al.*, 2019), multi-cultural collaborations (Elliot and Cavazos, 2021) and social entrepreneurship (Bublitz *et al.*, 2021).

At the macro level, Parkinson *et al.* (2022) highlight how online service communities become a third place where consumers socialize and form relationships. Cronin *et al.* (2014) shed light on social change in the context of obesity-related lived experiences of consumers.

**4.3.7 Societal well-being.** Despite their apparent similarities, social and societal well-being refer to different ideas. While societal well-being is concerned with the health of society as a whole, including its economic, environmental and cultural components, social well-being is focused on the well-being of individuals and their social relationships (Moldes and Ku, 2020; Sirgy *et al.*, 2012). The literature analysis indicates that consumers are only impacted by societal well-being at the macro level.

Notable contributions to societal well-being include poverty alleviation (Blocker *et al.*, 2013) and political consumerism (Duman and Ozgen, 2018). Societal well-being is important because it takes the larger societal discourses into consideration; for example, Blocker *et al.* (2013) propose a framework focusing on the power and deprivation felt by consumers in poverty. In another example, Huang *et al.* (2019) investigate the well-being of subsistence consumers migrating from rural to urban settings.

## 5. Conclusion

The systematic literature review on consumer well-being reveals a multifaceted and evolving field that intersects various disciplines, including business, psychology, marketing and public policy. This review highlights that consumer well-being has been studied majorly in the contexts of *Technology and Social Media*, *Mindfulness*, *Health* and *Minimalism and Anti-consumption*. The present review uncovers seven themes:

- (1) *subjective well-being*;
- (2) *psychological well-being*;
- (3) *food well-being*;
- (4) *financial well-being*;
- (5) *environmental well-being*;
- (6) *social well-being*; and
- (7) *societal well-being*.

The theoretical implication of this review suggests that consumer well-being is not only important for individuals at *micro-level* but also for interpersonal relationships between consumers at *meso-level* and societies or communities at *macro-level*. This challenges traditional economic models that prioritize material wealth as a primary indicator of well-being. Studies show that consumers derive greater satisfaction from experiences rather than material goods, suggesting that a shift toward an experiential economy can be beneficial for well-being. Additionally, the role of digital platforms in shaping consumer well-being is increasingly significant, offering both opportunities and challenges. While digital engagement can provide social support and convenience, it also poses risks such as information overload and reduced face-to-face interactions.

Future research should continue to explore the dynamic nature of consumer well-being, especially in the context of technological advancements and global economic shifts. There is a need for longitudinal studies to understand the long-term impacts of various consumption patterns on well-being. Moreover, incorporating diverse cultural perspectives can enrich the understanding of how well-being is perceived and achieved across different societies.

## 6. Limitations and future research directions

This section includes the primary limitations of the present article (Subsection 6.1) and future research directions (Subsection 6.2) for the field of consumer well-being to grow.

### 6.1 Limitations

While using a rigorous technique for conducting a systematic literature review, it is crucial to recognize the study's limits to facilitate the advancement of future research.

First, to enhance the comprehensiveness of forthcoming review studies, future researchers may consider examining more expanding databases in addition to Scopus and Web of Science. The inclusion of supplementary databases can potentially uncover new research, hence expanding the breadth and significance of the study. Therefore, we encourage subsequent researchers to consider using several databases to ensure a more comprehensive search strategy in future systematic literature reviews.

Second, the present review primarily focuses on identifying emergent themes and levels of impact in the literature related to CWB. While this approach provides valuable insights into the current state of the field, it does not cover the theories and methods that underpin CWB research. Therefore, future review articles in the CWB domain could benefit from focusing on

## 6.2 Future research directions

Our systematic literature review helps us propose important future research directions for the continued growth of the CWB domain.

First, a significant part of the research on CWB has focused on exploring the theme of subjective well-being (SWB). While this has produced some valuable insights, it has also resulted in tapered literature that has yet to shine the spotlight on the other themes of CWB. To produce richer literature, authors can undertake studies that focus on more than one theme, for example, a study that explores the implication of food waste on CWB using the lenses of food well-being as well as environmental well-being. By adopting such a comprehensive approach, researchers can provide a more holistic understanding of CWB.

Second, in SWB, the cognitive (life satisfaction and various life domains) and affective (positive or negative) aspects are mostly studied in relation to material consumption, hedonic consumption, social media consumption, and a few other studies focus on luxury customization, brand avoidance and materialistic values versus green values. An in-depth analysis of articles on this theme has revealed that recent studies have focused on topics such as anti-consumption, non-hedonic consumption and impulsive and compulsive buying. Future researchers can explore the effects of minimalism, voluntary simplicity and the consumption of technology such as augmented reality, virtual reality and the metaverse. For example, future scholars can investigate how adopting minimalist consumption behaviors, characterized by intentional simplicity and reduced material possessions, can influence SWB and the long-term happiness levels of consumers. Another potential research stream is the investigation of the long-term effects of immersive technologies, such as virtual reality and augmented reality, to find out how prolonged exposure influences social interactions and overall life satisfaction (Kumar *et al.*, 2021; Moriuchi, 2019). Furthermore, future researchers can explore the impact of levels of social media engagements or similar app engagements on consumer well-being (She *et al.*, 2021).

Third, psychological well-being, unlike SWB, focuses on long-lasting happiness; thus, the literature on this theme focuses mostly on the effects of negative emotions such as stress, anxiety and depression (Kemp *et al.*, 2020). Based on extant literature, future investigations can look at the effects of emotion regulation strategies, for example, situation modification and distraction. In addition, as some consumers experience higher levels of stress than others, future research can focus on the role of self-efficacy and capabilities in this relationship. A few psychological well-being articles also focused on the effect of technology, such as AR technology and mobile usage, on well-being. Researchers have also encouraged the exploration of the negative aspects of AR technology and the impact of culture and gender identity on the augmented self (Javornik *et al.*, 2021). Future scholars can also study the impact of technology such as mobile apps, changes in behavior, app engagements or levels of engagement on psychological well-being (Ho and Ito, 2019; Poupis *et al.*, 2021; Trivedi *et al.*, 2022). Importantly, future research can investigate how body art, tattoos, contact lenses, hearing aids, body mutilation and body modifications can impact the ideas of self through such consumptions. Additionally, researchers can investigate how temporal change brought about by things such as aging or accidents affects psychological well-being (Liu, 2019; Song *et al.*, 2021).

Fourth, the food well-being articles in our collection center around topics such as packaging, labeling, perceived health benefits and the security of food. Underexplored dimensions of food

well-being encompass waste management, food accessibility, poverty and co-creation (Baron *et al.*, 2018). Researchers have demonstrated a strong interest in food-related policies. By examining the long-term objectives of these policies, we can enhance the well-being of food. One specific long-term objective is to improve public health (Silchenko and Askegaard, 2020). Subsequent researchers may direct their attention toward investigating the effects of unconventional objectives, such as diets. Furthermore, an examination can be conducted on the influence of social class and religion on the state of food well-being, perhaps leading to insights into the availability of food (Voola *et al.*, 2018). Furthermore, research on food well-being has primarily concentrated on individual health objectives. However, future investigations could shift their attention toward examining the influence of consumption disorders, such as drug misuse, on these health goals. Further research could investigate the efficacy of customized food labeling approaches, such as tailored nutritional suggestions derived from genetic or health information, in impacting customer welfare (Zlatevska *et al.*, 2019).

Fifth, financial well-being articles focused mostly on various aspects of savings and saving automation, with a few articles concentrating on financial counseling and the co-production of financial well-being by the counselor, firm and consumer. As an important aspect of financial well-being is financial inclusion, future studies can examine the impact of communal financial orientation and the use of technology on financial inclusion (Mende *et al.*, 2020). Future studies can focus on the effect of behavior change on savings, the impact of self-knowledge and self-control on financial preparedness and the impact of message personalization on engagement behavior in financial services (Eberhardt *et al.*, 2021). Future scholars can also examine the impact of widespread adoption of digital payment methods (such as mobile wallets and cryptocurrencies) on consumers' financial well-being, investigating how these technologies influence spending habits (Newmeyer *et al.*, 2021), financial management and overall financial satisfaction, considering potential benefits and risks (Yu *et al.*, 2023).

Sixth, the theme of environmental well-being, though of paramount importance as far as SDG 3 is concerned, is the least probed theme. Notable research on this theme is related to environmental compatibility, environmental disruption and environmental orderliness. Further, scholars have delved into the concept of mindfulness, and future researchers can study the impact of mindful consumption on environmental well-being (Bahl *et al.*, 2016). Another study focuses on the impact of visual biophilic design elements to enhance consumer experience. Subsequent investigations may incorporate elements such as smell, sound and touch to assess the impact of non-visual biophilic[2] design elements on consumer experience. Further research should also prioritize investigating the impact of biophilic designs on consumer decision-making (Castro *et al.*, 2022).

Seventh, social well-being articles, on the other hand, focus on aspects important for consumers' well-being, such as poverty alleviation, social change, refugees and migrants. Future research can include examining the impact on other social groups, such as minorities and consumers with disabilities. Marketplace experiences can also be an interesting avenue for future studies (Demangeot *et al.*, 2019). Future research work should aim to understand the metaverse's role in fostering social connections and alleviating isolation, providing insights into the significance of virtual communities for consumer social well-being (Kumar *et al.*, 2021; Parkinson *et al.*, 2022).

Eighth, an in-depth study of societal well-being articles suggests that future research can focus on the impact of technology growth, developmental goals, sustainability and environmental factors on societal well-being (Zheng *et al.*, 2019). Future studies can also

Ninth, there are two dimensions *vis-à-vis* the meso levels of food well-being and environmental well-being which have not received attention yet. The present study proposes the following future research directions for each:

- Meso-level food well-being: Future research directions in food well-being should delve into understanding the impact of family dynamics, food culture, social norms and peer influences on individuals' dietary behaviors and overall well-being. Exploring these factors collectively can offer valuable insights into the social context of food consumption and inform the development of targeted interventions aimed at fostering supportive environments and promoting positive food-related behaviors at the interpersonal level.
- Meso-level environmental well-being: Future research in environmental well-being at the meso level should focus on understanding the dynamics of social networks in promoting sustainable consumption, exploring effective interpersonal communication strategies for encouraging eco-friendly practices within social circles and investigating the impact of community empowerment initiatives on fostering grassroots environmental stewardship and resilience.

Finally, we use the two-dimensional CWB matrix to highlight the future research directions of the corresponding cells (Table 5).

THEMES	LEVELS OF IMPACT			OUTCOME
	Micro	Meso	Macro	
↓ <b>Subjective Well-being</b>	Anti-consumption, Non-hedonic Consumption, Impulsive Buying, Minimalism, Brand Avoidance.	Relationship Satisfaction, Decision Making in Non-romantic Partners, or Parent-child Relationship.	Happiness and other travel or pilgrim experiences. Consumer with Disabilities.	→
↓ <b>Psychological Well-being</b>	Emotion Regulation Strategies, Impact of Body Art, Tattoos, etc., on the Ideas of Self, Impact of Culture, and Impact of Technology.	The role of empathy and intimacy. The role of trust in online or social media consumption. Technology and online relationships.	The role of social media, technology, and mobile apps on opinion formation in social and political contexts.	→
↓ <b>Food Well-being</b>	Atypical Goals like Dieting, Substance Abuse.	Family dynamics, Food culture, Peer influences.	Waste Management, Co-creation, Food Policies, Public Health.	→
↓ <b>Financial Well-being</b>	Effect of Behavior Change on Savings, Impact of Self-Knowledge, and Self-Control on Financial Preparedness.	Financial Conflicts between Partners.	Impact of Message Personalization on Engagement Behavior in Financial Services, Financial Co-production.	→
↓ <b>Environmental Well-being</b>	Mindful Consumption, Minimalism, Voluntary Simplicity, Consumer Wisdom.	Sustainable consumption, environmental stewardship, interpersonal communication, eco-friendly practices.	Impact of Non-visual Biophilic Design Element on Consumer Experience, Sustainability.	→
↓ <b>Social Well-being</b>	Refugees and Migrant consumers, other social minorities like consumers with disabilities.	(No articles in our corpus which corresponds to this cell)	Social Change, Hunger and Poverty.	→
↓ <b>Societal Well-being</b>	(No articles in our corpus which corresponds to this cell)	(No articles in our corpus which corresponds to this cell)	Impact of technological growth, developmental goals, and environmental factors.	→

↓  
**Consumer Well-being**

**Table 5.** Future research directions in consumer well-being

**Notes**

1. Please note that social well-being and societal well-being (discussed below) are two different themes of CWB research, while the societal level refers to the broadest level at which CWB impacts, that is, at the level of a person's society.
2. Biophilia refers to the human tendency to interact with or be closely associated with other forms of life in nature.

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#### Supplementary material

The supplementary material for this article can be found online.

#### Corresponding author

Diptiman Banerji can be contacted at: [diptimanbanerji@gmail.com](mailto:diptimanbanerji@gmail.com)

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